



A Valuable Solution In a Critical Time

Trade journal and association articles, and bank advisors, report more and more on the ever-growing risk for banks and Board members from regulators, borrowers, employees, and third parties. The need for thorough review and expert handling of insurance and other methods to protect against these risks is critical.

We are proud to announce that Payne Financial Group (PFG) was recently endorsed by the Washington Bankers Association (WBA/PROS). Our Bank Specialty Division has a proven record of providing complex strategies and innovative solutions to protect the assets of Washington banks, and more importantly their Boards, even in the most extreme and distressed circumstances of current times.

WBA Members now have not only a best-in-class bank risk resource, but also access to every insurance carrier active in the bank sector here in the US and internationally. This is of particular value in this difficult insurance market where individual insurers regularly decline to cover many Washington banks.

Payne Financial Group's bank specialty division is a great match for WBA because we are local, know your issues, and already serve members from among the smallest asset community banks to several of the very largest regional banks.

More information will soon be posted on both the WBA and Payne Financial Group websites. However, beginning immediately we encourage members - especially those with current issues in securing or maintaining coverage - to look to Payne Financial Group for assistance and guidance. We're here to help! Call Rick Zelinski @ 509-363-4025.